



Guru Gobind Singh Indraprastha University
“A State University established by the Govt. Of NCT Delhi”
Sector 16-C, Dwarka, New Delhi – 110078



F. No.: GGSIPU/CCGPC/2024/ 951

10th April 2024

Sub. Apprenticeship cum placement opportunity for USLLS students of GGSIP University of the batch passing out in year 2024 in the company “RedHat”.

Dear Placement Officer,

Greetings from CCGPC, GGSIPU!!!

Please find below details of Apprenticeship cum placement opportunity for USLLS students of GGSIP University of the batch passing out in year 2024 in the company “RedHat” for your reference and circulation to students to apply on given link by **11th April 2024**:

Registration Link – <https://forms.gle/WXJtkZmVcXdub1xZA>

Name of Company – Red Hat

Position – Legal trainee

Tentative Joining – June 2024

Eligible Degrees – LLB, LLM students of USLLS, 2024 passing out batch

Selection Process – Interview process will be virtual

Office location – Aerocity, New Delhi (Hybrid)

Stipend – INR 35000

For more information, please check JD attached.

LAST DATE FOR REGISTRATION IS 11th April 2024.

(Dr. Nisha Singh)
Training and Placement Officer,
CCGPC, GGSIP University

The Red Hat Legal team is looking for a Trainee to join our new Global Legal and Compliance Center of Excellence (CoE) in New Delhi, India supporting the global Commercial Legal function. In this role, you will work on a globally distributed team of lawyers and contract specialists to support the Red Hat sales and procurement teams in structuring, negotiating, and closing contracts. You'll also collaborate with our finance and product management teams and assist Red Hat counsel with commercial legal functions. As a Trainee, you'll need to have excellent communication skills to interact with internal and external business clients while addressing complex issues in an accurate and clear, yet thorough manner. You should have passion for technology, excellent problem-solving skills, and an ability to thrive in a fast-paced, changing environment.

Primary Job Responsibilities:

- Review, revise, and negotiate non-disclosure agreements (NDAs)
- Provide support and assistance to Red Hat's commercial attorneys worldwide
- Assist with master software subscription agreements, master services agreements and statements of work (SoWs), partner agreements for resellers, distributors, and cloud providers, and procurement agreements
- Help educate customers about open source licensing and Red Hat's subscription business model
- Help support our global Sales team

Required Skills:

- Demonstrated interest in software, information technology (IT), intellectual property (IP), or related legal issues
- 1+ years of professional experience in contract negotiations in the technology or software industry; solid knowledge of commercial contracting law and related issues such like IP and licensing
- Excellent communication skills demonstrated through your work experience, including the ability to explain complicated concepts in simple, audience-appropriate terms
- Analytical, negotiation, and drafting skills demonstrated through your work experience
- Exceptional organizational skills with an ability to manage simultaneous projects under deadline pressure
- Ability to work with minimal supervision while maintaining a firm focus on problem-solving
- Experience with NDAs and revenue and sales contracts is a big plus
- Ability to speak and negotiate in a second language is a plus