



**Guru Gobind Singh Indraprastha University**  
“A State University established by the Govt. Of NCT Delhi”  
Sector 16-C, Dwarka, New Delhi – 110078



F. No.: GGSIPU/CCGPC/2023/ 697

09<sup>th</sup> August 2023

**Sub. Placement opportunity for students of GGSIP University of the batch passing out in year 2023 in the company “Tata Trent Limited (Zudio)”.**

Dear Placement Officer,

Greetings from CCGPC, GGSIPU!!!

Please find below details of placement opportunity for students of GGSIP University of the batch passing out in year 2024 in the company “Tata Trent Limited (Zudio)” for your reference and circulation to students to apply on given link by **11<sup>th</sup> August 2023**.

**Registration Link** – <https://forms.gle/zBF6zpoVBw6Fvang6>

**Name of Company-** Tata Trent Limited (Zudio)

**Roles and CTC offered –**

1. Trainee Department Manager (For graduates)
2. Management Trainee Store Manager (For post graduates), **INR 5.50 Lacs p.a.**

**Eligibility** – Any UG or PG student of GGSIP University of 2023 passing out batch and interested to work in retail industry.

**CTC offered –**

1. Trainee Department Manager – INR 2.75 Lacs pa during training period.
2. Management Trainee Store Manager – **INR 5.50 Lacs p.a.**

**Location** – Pan India

Please find attached JDs for more information.

**LAST DATE FOR REGISTRATION IS 11<sup>th</sup> August 2023.**

**(Ms. Nisha Singh)**  
Training and Placement Officer,  
CCGPC, GGSIP University

**Job Title: - Department Manager (Zudio)****Job Summary:**

The Department Manager plays a crucial role in ensuring the smooth and efficient operation of a specific department within our retail apparel store. The primary responsibility is to lead a team of sales associates and create an exceptional shopping experience for our customers. The ideal candidate should have a strong passion for fashion, outstanding leadership skills, and a proven track record of driving sales and achieving operational goals.

**Key Responsibilities:****Team Leadership:**

Recruit, train, and supervise a team of sales associates to deliver sales targets.

Provide regular feedback, coaching, and performance evaluations to team members to foster their growth and development.

Create a positive and motivating work environment that encourages teamwork and high-performance standards.

Communicate effectively with the store team regarding promotions, new products, and any relevant updates.

**Merchandising and Visual Display:**

Oversee the visual merchandising deck, ensuring that displays are attractive, well-organized, and comply with brand standards.

Monitor inventory levels and collaborate with the team to ensure sufficient stock levels and appropriate product assortment.

Implement effective merchandising techniques to maximize product visibility and drive sales.

**Operational Efficiency:**

Maintain the department's overall operational efficiency, including inventory management, stock replenishment, and cashier operations.

Monitor and analyse key performance indicators (KPIs) to identify opportunities for improvement and implement action plans accordingly.

Ensure compliance with company policies, procedures, and safety standards.

**Candidate Qualifications and Requirements:**

Understanding of Retail Management, with a focus on apparel or fashion retail preferred.

Proven leadership skills with the ability to motivate and guide a team to achieve goals.

Excellent communication and interpersonal skills to interact with customers, team members, and store management.

Results-driven mindset with a track record of meeting and exceeding sales targets.

Flexibility to work weekends, holidays, and extended hours as needed.

**Job Title: Store Manager (Zudio)****Job Summary:**

The Store Manager plays a pivotal role in overseeing the overall operations of the retail apparel store. This position requires a dynamic and results-oriented individual with exceptional leadership skills and a strong background in retail management. The Store Manager is responsible for maximizing sales, driving profitability, ensuring exceptional shopping experience, and fostering a positive and productive work environment for the store team.

**Key Responsibilities:****Store Operations Management:**

Oversee all aspects of daily store operations, including sales performance, visual merchandising, inventory management, and customer service.

Monitor and analyze key performance indicators (KPIs) to identify areas for improvement and take appropriate action.

Address customer inquiries, complaints, and escalations in a professional and timely manner.

**Team Leadership and Development:**

Recruit, train, and develop a high-performing team of sales associates and support staff.

Provide coaching, feedback, and performance evaluations to foster employee growth and enhance productivity.

Share insights, best practices, and challenges to contribute to the overall success of the company.

**Visual Merchandising and Inventory Management:**

Maintain the visual presentation of the store, ensuring that displays are attractive, well-organized, and aligned with brand standards.

Ensure appropriate stock levels and optimal product assortment.

Utilize visual merchandising techniques to drive sales and increase customer engagement.

Monitor inventory levels and conduct regular stock checks to prevent stockouts and overstock situations.

Implement effective inventory control measures to minimize losses and ensure accurate stock records.

**Financial Health and Safety Compliance:**

Prepare and manage the store's budget, tracking expenses, and revenue performance.

Ensure compliance with all health and safety regulations and company policies to maintain a safe shopping environment for customers and employees.

**Qualifications and Requirements:**

Strong leadership skills with the ability to motivate and inspire a diverse team.

Proficient in retail sales and inventory management techniques.

Analytical mindset with the ability to interpret data and make data-driven decisions.

Strong business acumen and financial management skills.

Flexibility to work weekends, holidays, and extended hours as needed.