



## CENTRALISED CAREER GUIDANCE & PLACEMENT CELL

Guru Gobind Singh Indraprastha University

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F. No. GGSIPU/CCGPC/2022/ 315

Dated: 29<sup>th</sup> January 2022

### Sub. Placement opportunity for students of B.Tech CSE/IT, MCA and MBA of 2022 passing out batch in the company “Futuresoft India Pvt Ltd”

Dear Placement Officer,

Greetings from CCGPC, GGSIPU!!!

Please find below details of Placement opportunity for students of B.Tech CSE/IT and MCA of 2022 passing out batch in the company “Futuresoft India Pvt Ltd” for your reference and circulation to students to apply on given link by **31<sup>st</sup> January 2022:**

**Registration Link –** <https://forms.gle/R1pMsK91gxFJvTGD7>

**Position:** Offer of internship program to selective final year students, followed by an opportunity of a full-time employment subject to their performance.

- 1) **HR** (MBA with specialization in HR)
- 2) **System Administration** (MCA or B.Tech CSE/IT)
- 3) **Sales** (B. Tech plus MBA)

#### Who are we:

Our company, Futuresoft India Pvt Ltd, was founded in 1988, and since then has been a dependable partner for providing Enterprise-wide Business Automation and Digital Transformation Solutions for various Fortune and SME companies, covering a wide range of domains including Banking, Finance, Insurance, Consumer Retail, Healthcare etc. We are very passionate about emerging technologies and have continuously invested and adapt to them to ensure that the organization and its team members maintain their competitiveness and relevance. Many of our past employees today work for some of the leading Global companies e.g., Alphabet, Cisco, Apple, Oracle, Genpact etc. At the same time, we are highly quality focused, and our development center is assessed at Level 4 in SEI CMMI® and is also ISO 9001:2008 certified.

#### Internship Details:

As part of the internship program, we have opportunities in the following areas viz. Machine Learning & Augmented Reality (MLAR), E-Commerce and Digital Transformation (ECDT), UI/ UX and Digital Visual Design (UIUX).React JS, Application Development using Dotnet, Magento Developer, MBA HR, MA Psychology, System Administration (either MCA or B.Tech) and Sales Interns.

The internship program will be for a minimum period of 4 months and maximum upto 6 months. The internship program will be a combination of “Work from Home” and Onsite at our Noida/ Okhla Office.

#### Eligibility Criteria:

B.Tech CSE/IT, MCA and MBA students of 2022 passing out batch with 70 % throughout in Academics

#### Selection Process:

Applicants will be tested through a combination of Aptitude Test, Tech discussion/interview and Live Solution/ Coding Assessment.

**Compensation:**

During the internship period, the students will be paid an all-inclusive stipend.

During the internship, candidates will be continuously evaluated for potential full-time employment at end of the program. Selected candidates will be given offers before completion.

Additional information about stipend-

- Stipend – In the Range of 15 to 20 K
- Salary – In the range of 4.5 to 6 Lakhs

**Skills Needed:**

Strong logical and analytical capabilities, good understanding of Computer Algorithms and Programming concepts, Disruptive thinking, ability to communicate ideas/ concepts clearly and a team player.

JDs are attached herewith.



**(Ms. Nisha Singh)**  
Placement Officer, CCGPC

## **MBA HR**

The HR manager is **responsible for conducting interviews, selecting candidates**, helping managers to train them, scheduling meetings, preparing salaries, incentives and manages employee welfare and industrial disputes. Individual's good at interacting with others, a career in MBA in HR can be very fruitful for them.

- Network through industry contacts, association memberships, trade groups, social media, and employees
- Develop and track goals for the recruiting and hiring process
- Coordinate and implement college recruiting initiatives
- Handle administrative duties and recordkeeping
- Collect data on cost per hire and time-to-hire
- Screen applicants to evaluate if they meet the position requirements
- Work with hiring managers to create [job descriptions](#)
- Conduct regular follow-up with managers to determine the effectiveness of recruiting plans and implementation
- Develop a pool of [qualified candidates](#) in advance of need
- Research and recommend new sources for active and passive candidate recruiting

### **Requirements:**

- Specialization in Human Resources Management
- Understanding of prevalent Information technologies.
- Excellent communications in English and Hindi.
- Communication in additional Regional languages is desirable.

### **System Administration (1 person for Noida – either MCA or BTech)**

- Manage Servers and Workstations comprising of Windows 2016, 2012 & 2019 servers. Linux (Redhat, Ubuntu).
- Manage MSSQL/Oracle databases. Creating, Backing up and restoring databases and setting permissions for the users.
- Manage Team Foundation Server for source code management.
- Manage Virtual Machines running on VMWare, Hyper-V and Azure.
- Support developer team by providing devops support on IIS, Visual Studio etc.
- Office 365 and Gmail Email ID creation and administration.

- Supporting various in house teams and WFH resources by troubleshooting system & Connectivity issues.

Resources will be provided training on one or more software and activities initially and they will need to upgrade their skills continuously to cover all support areas above. They will also be required to certify on Microsoft technologies once selected.

### **Sales Interns**

As part of the internship program, the candidate for this position will excel at creating and closing new opportunities. By using a consultative approach to selling, this person will use their expertise to identify and qualify leads, leading to sales opportunities with both new and existing customers.

### **Responsibilities**

- Meet and exceed sales targets
- Successfully create business from new and existing customer accounts
- Create Territory & Account plans
- Research & Build Prospect lists
- Manage complex negotiations with senior-level executives
- Build rapport and establish long term relationships with customers

### **Qualification**

- Strong presentation skills
- Strong understanding of the IT technology landscape
- Ability to deliver on timelines and over-achieve goals & targets
- Strong written and verbal communication skills
- Degree in B. Tech plus MBA is required