



Guru Gobind Singh Indraprastha University
“A State University established by the Govt. Of NCT Delhi”
Sector 16-C, Dwarka, New Delhi – 110078



F. No.: GGSIPU/CCGPC/2023/_593

2nd June 2023

Sub. Placement opportunity for UG and PG students of GGSIP University passing out in the year 2023 or passed out in year 2022 in the company “Policybazaar”

Dear Placement Officer,

Greetings from CCGPC, GGSIPU!!!

Please find below details of Placement opportunity for UG and PG students of GGSIP University passing out in the year 2023 or passed out in year 2022 in the company “Policybazaar” for your reference and circulation to students to apply on given link by **4th June 2023**:

Registration Link – <https://forms.gle/MsTngooN6n3BirM99>

Name of Company – Policybazaar

Job Description – Associate Sales/Service Consultant (Work from Office)

Location – Gurgaon, India

CTC – INR 3.2 to 3.5 LPA + Unlimited Incentives (Avg. 60 to 70K per year) + Unbelievable Prize for top performers like, House, Iphone, Two-wheelers and many more.

Joining – Immediate/June’23

Eligibility – Any Graduates or Post Graduates from 2023 and 2022 batch

Must Have – Good English Communication Skills

Please find attached the JD.

LAST DATE FOR REGISTRATION IS 4th June 2023.

(Ms. Nisha Singh)
Training and Placement Officer,
CCGPC, GGSIP University



We are looking for
Rockstars

We're hiring
Sales Consultant



HAR FAMILY HOGI INSURED

PB JOURNEY



We are India's **largest insurance aggregator**, covering nearly **25%** of India's **Life cover** & **7%** of India's **Retail Health** business.

We have built India's largest online platform for **Insurance & Lending** products



In November 2021, PB Fintech Ltd, opened its initial public offering (**IPO**) and raised **₹5,625 crore (US\$700 million)**

JOB DESCRIPTION

Sales Consultant



Location : Gurgaon



Language : Hindi/English

Experience
0 to 3 Years

About the job

We are looking for result-driven retail Sales Associate to be responsible for all sales job duties, from generating leads to closing sales

Your contribution in PB's journey

- Assisting customers in sale of a range of financial products on phone
- Reaching productivity that meets job standards, while working with speed and accuracy
- Meeting and exceeding targets as assigned periodically
- Ability to learn about products and services and describe/explain them to prospects
- Understanding customer requirement and closing sales
- Responding in a timely and effective manner to all internal communication

Your knowledge & expertise that we need

- Should be confident & dynamic.
- Should have a bent towards Sales
- Excellent interpersonal and listening skills
- Good persuasion skill
- Should be efficient in converting customer interest into sales
- Good negotiation skills.
- Team Player
- Quick learner, creative and achiever
- Passionate about work output

WHO ARE WE AS A BRAND



Mission

Make India's billion-plus households financially safe and secure



Values

Fairness to all our stakeholders



Vision

A healthy and well-protected India

Policybazaar, was founded with one objective: bringing transparency in insurance. Today, we are India's best & largest digital insurance marketplace with 93.4% market share. Over 9+ million (90 lakh+) individuals have contacted us & bought the best insurance plans from the top insurers in the country.

GROUP COMPANIES

Policybazaar started the journey in 2008 by Yashish Dahiya & Alok Bansal to transform Insurance industry and by 2009, we became the most visited insurance website in India.

paisabazaar 

Paisabazaar.com is India's largest digital consumer credit workplace with a 51.4% market share (based on disbursal in 2020) . It works with large banks , NBFCs & Fintech lenders who offer a wide choice of products .

pbpartners 
#EK RISHTA BHAROSE KA

PBPartners is one of India's fastest growing, web-based platform for all types of insurance products. Our ingenious technology platform ensures that its partners and clients get access to instant quotes from leading insurance providers, along with best service and technical support.

policybazaar 

Policybazaar.ae is Policybazaar Group's first overseas venture and is an online financial products marketplace, aimed at becoming a one-stop shop for consumers personal finance needs in the UAE market.

OUR ACCOLADES

Over the years, Policybazaar.com has won over 50 awards for its innovative business model, marketing strategies and customer centricity at various forums. Following are some of the prominent ones.



Financial Express
Best Bank 2019



KPMG-H2
Ventures Report



The Digital Insurer
Global Livefest Award



IAMA India Digital
Awards 2018



Most Preferred
Workplace 2022-23

WHO ARE WE AS A FAMILY - PB CULTURE

We believe in empowering our employees with a strong culture of value, connectivity & mutual respect at work. We have always emphasized on creating a culture where everyone feels included, respected & appreciated.

Our culture revolves around these major pillars



COURTESY



OWNERSHIP



RESILIENCE



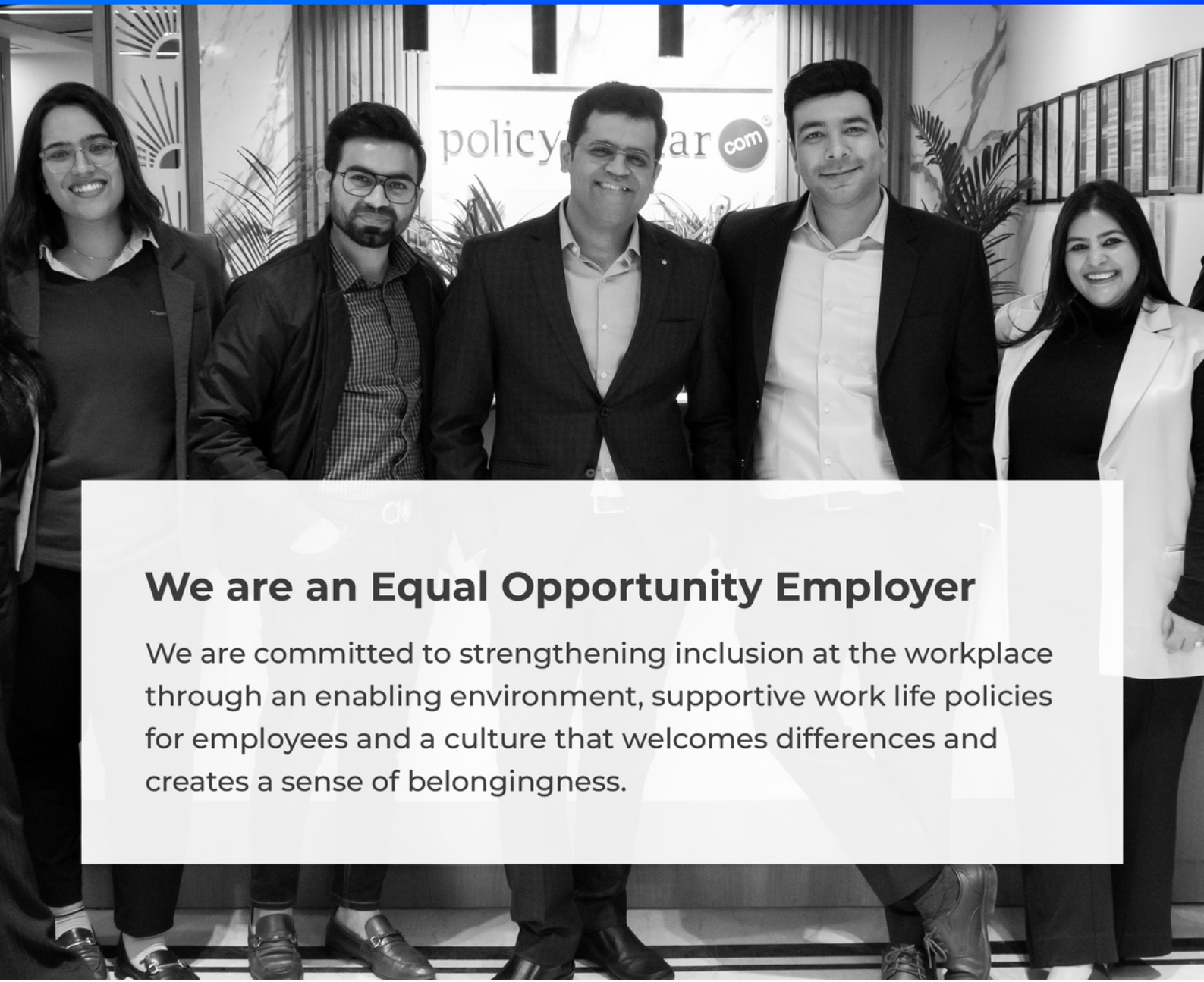
EMPATHY



WHAT'S IN IT FOR YOU?

EMPLOYEE BENEFITS

- Endless growth opportunities
- Child care facility
- Encouraging child education
- GMC- Group medical coverage
- Group Personal Accidental insurance
- Gratuity
- Wellness programs
- Give back to the society through CSR
- Continuous talent enhancement programs



We are an Equal Opportunity Employer

We are committed to strengthening inclusion at the workplace through an enabling environment, supportive work life policies for employees and a culture that welcomes differences and creates a sense of belongingness.