CENTRALISED CAREER GUIDANCE & PLACEMENT CELL



Guru Gobind Singh Indraprastha University Sector 16-C, Dwarka, New Delhi – 110078 Room No. E-409, E-Block Ph. No.011-25302739, Email Id: cpc@ipu.ac.in

> F. No. GGSIPU/CCGPC/2022/318 Dated: 1st Februar 2022

Sub. Placement opportunity for MBA students of 2022 passing out batch in the company "Shoperty".

Dear Placement Officer,

Greetings from CCGPC, GGSIPU!!!

Please find below details of Placement opportunity for MBA students of 2022 passing out batch in the company "Shoperty" for your reference and circulation to students to apply on given link by 3rd February 2022:

Registration Link – https://forms.gle/xRTp2itR3RbWuBan8

Name of the Company – Shoperty

Role – Management Trainee and HR Management Trainee (Job Description Attached).

Eligible Degrees – MBA, 2022 passing out batch.

Number of Openings -

- a) Management Trainee –
- b) HR Management Trainee 1

Job Location – Gurugram

CTC -

- a) Stipend of INR 15000 Per Month during internship
- b) Post internship PPO with package of INR 3 6 LPA

About Shoperty:

Shoperty- Nurtured with an idea to provide Need Based Property Solution to its customers in the prevailing highly unorganized Real estate. Shoperty is powered by a team of Associates who have decades of combined experience from different profession and are driven by a common passion of ushering change.

We at Shoperty through our in-depth analysis and extensive research throw up incisive views that help our customers –fore see &reduce risks, maximize returns and make informed investment decisions. We put teamwork, innovation, hardwork, integrity and our passion for providing Real Estate solutions.

We earnestly believe that all customer interfaces at each of our franchise offices should be delightful. Shoperty is committed to long term wealth creation for all its clients, associates and shareholders. We are passionately driven by our Vision of being the Top Real Estate Services Provider, and a trusted brand.

(Ms. Nisha Śingh) Placement Officer, CCGPC



About Shoperty

Shoperty—Nurtured with an idea to provide Need Based Property Solution to its customers in the prevailing highly unorganized Real estate. Shoperty is powered by a team of Associates who have decades of combined experience from different profession and are driven by a common passion of ushering change.

We at Shoperty through our in-depth analysis and extensive research throw up incisive views that help our customers —fore see &reduce risks, maximize returns and make informed investment decisions. We put teamwork, innovation, hardwork, integrity and our passion for providing Real Estate solutions.

We earnestly believe that all customer interfaces at each of our franchise offices should be delightful. Shoperty is committed to long term wealth creation for all its clients, associates and shareholders. We are passionately driven by our Vision of being the Top Real Estate Services Provider, and a trusted brand.

Job Profile: Management Trainee, Gurgaon

Eligibility: Students pursuing MBA and looking out for a minimum of 6 months Internship Exposure.

Stipend: Rs 15000 Per Month + Attractive Incentives + Moblie Reimbursement

Final Offer: Students delivering exemplary performance will be awarded with Package of **5 to 6 LPA + Attractive incentive**.

Description about training:

- Selected candidates will be imparted in depth training of Real Estate market & products.
- Industrial experience in terms of Sales & Marketing assignments under guidance and mentorship of experienced professionals.
- Conducting offline marketing activities to generate leads for the organization.
- Needs to aggressively manage the sales pipeline ensuring accurate and timely reporting of the same.
- Develop and execute a sales strategy for increasing interactive penetration and improving operational economics.
- Lead the sales strategies to penetrate all segments within prescribed territory in middle market.
- Monitor and set strategies to overcome key competition.



Shoperty—Nurtured with an idea to provide Need Based Property Solution to its customers in the prevailing highly unorganized Real estate. Shoperty is powered by a team of Associates who have decades of combined experience from different profession and are driven by a common passion of ushering change.

We at Shoperty through our in-depth analysis and extensive research throw up incisive views that help our customers —fore see & reduce risks, maximize returns and make informed investment decisions. We put teamwork, innovation, hard work, integrity and our passion for providing Real Estate solutions.

We earnestly believe that all customer interfaces at each of our franchise offices should be delightful. Shoperty is committed to long term wealth creation for all its clients, associates and shareholders. We are passionately driven by our Vision of being the Top Real Estate Services Provider, and a trusted brand.

Shoperty Consultants is aggressively hiring for the job profile of HR Recruiter for 1 open positions at Sector 49, Sohna Road Gurgaon locality.

Job Profile: HR Management Trainee

Eligibility: Students pursuing MBA and looking out for a minimum of 6 months Industrial Exposure.

Stipend: Rs 15000 per Month

Final Offer: Students delivering exemplary performance will be awarded with Package of 3 to 4 Lakh per annum.

HR Intern Requirement:

- **1.** Effective communication skills
- 2. Ability to influence others
- **3.** Accountability
- 4. Results-driven, go-getter
- **5.** Analytical skills able to interpret present information which drives decision making
- 6. Pro-activeness
- **7.** Attention to detail
- **8.** Personal integrity, maintains confidentiality.

Description about Responsibility:

- 1. Utilize recruitment media, job fairs, and e-recruiting tools as required to attract qualify
- 2. Screening potential employees' resumes and application forms to identify suitable candidates to fill company job vacancies.
- 3. Organizing interviews with shortlisted candidates.
- **4.** Posting job advertisements to job boards and social media platforms.
- **5.** Assisting the HR staff in gathering market salary information.
- **6.** Assisting in the planning of company events.
- **7.** Preparing and sending offer and rejection letters or emails to candidates.
- **8.** Coordinating new hire orientations.
- **9.** Responding to staff inquiries regarding HR policies, employee benefits, and other HR-related matters.