GURU GOBIND SINGH INDRAPRASTHA UNIVERSITY

CENTRALISED CAREER GUIDANCE & PLACEMENT CELL

Guru Gobind Singh Indraprastha University Sector 16-C, Dwarka, New Delhi – 110078 Room No. E-409, E-Block Ph. No.011-25302739, Email Id: cpc@ipu.ac.in

> F. No. GGSIPU/CCGPC/2021/<u>274</u> Dated: 8th December 2021

Sub. Placement opportunity for students of MBA 2022 batch in the company "Shriram General Insurance".

Dear Placement Officer.

Greetings from CCGPC, GGSIPU!!!

Please find below details of placement opportunity for students of MBA 2022 batch in the company "Shriram General Insurance" for your reference and circulation to students to apply on given link by 12th December 2021: Registration Link - https://forms.gle/P597SEbpRWjsEEik6

<u>Company</u> – Shriram General Insurance (SGI), part of Chennai Based Shriram Group established in 1974.

Website - https://www.shriramgi.com/

Profile – Relationship Executive

Education – MBA (Marketing) /PGDM of 2022 batch

Location – Delhi/NCR

Minimum Tenure Commitment with the Company – 2 Years Service Bond Mandatory

Remuneration – 4.3 LPA CTC (Including Fuel Reimbursement + Mobile Reimbursement + Incentives)

Job Description -

- Recruitment of the general insurance Advisors/Agents.
- Preparing monthly plans of business and implementing them for achievement of desired performance.
- Training the Advisors/Agents, about the products of the company.
- Motivating the Advisors for the sales and better services to Customers.
- Explanation of the company products with the necessary documentation.
- Developing full potential of the team so that each one of them achieves their respective targets.
- To generate new business in the field of motor and other non-motor Insurance.
- To appoint new Advisors/Agents in the territory and generating new business through them.
- Ensure sustainable growth of cross vertical business.

Skills Required -

- Good English communication skills (Oral as well as Written).
- Should possess flair of Sales and Marketing.
- Should possess good Data Management Skills.

- Should possess good Computer knowledge (MS Excel).
- Good reasoning and logical skills.
- Pleasing personality, self driven.

Please Note:

- 1. Possession of two wheeler is mandatory.
- 2. Please consider the final confirmation of the candidate only when the offer letter is released.
- 3. Mention the choices of 3 preferred cities in the order of priority in the registration.
- 4. Completely filled HR Assessment sheet need to be uploaded on the registration link (attached).

Further please find below some key highlights of Shriram Group.



(Ms. Nisha Singh)
Placement Officer, CCGPC

		BE	SHRI General I	nsurance				
Position A _l	pplied for	::						
				ENT REPOR' DATA SHEET				
1. <u>Name</u>		Date of Birth	Permanent A	Address	Present Addr	ress		
Contact No Email Id. Age	o. : :							
2. Family H	<u> Iistory:</u>							
M	lember	Name	Age	Educati	ion	Occupation	on	
M	ather Iother rothers							
2								
3 Si 1	isters							
2								
Sį	pouse							
So	ons							
D	aughters							
3. Dependar	nts if any:	-						
4. Qualifica	ntion							
EDUCATION		& Location of Institute	Year Atte	ended To	Degree/ Exam	Division % Age	Subjects Studied	

Source:

CV No. SGI/...../.....

	(I jet holov	e vous ausmont amont a		Former Employ Experience		antina witl	a current and	Finat)
te Month &	Name & Add Company/Fir		Salary	ry at Start(s) and	Designation		Reporting to	Reason for Leaving
om			S			WOIR		
			L					
om			S					
			L					
om			S					
			L					
om			S					
			L					
c) 10. Do witl	Any defects in you have any r	relatives currently ther insurance Com	employed?	: Yes/No Model		Configura	tion (Memory/	Storage in G
1	Laptop							
2	Desktop Smart Phone							
13. Hav14. Rea15. Hot16. Hav17. Is tl18. Wo19. Ref20. Nar	ye you been into son for leaving obies ye you ever been ere any legal culd you like to erences	net connectivity at erviewed by SGI be present job In prosecuted legalities as pending against work only for salar along with their te	efore? ly? If so, p st you? If ry increase	: Yes/No : : please give deta so, please give e or career along	ails. details g with job sa			Companies:
Date :								
					(Signa	ture of the C	andidate)	

Source:

CV No. SGI/...../.....