









# LEGAL ENTREPRENEURSHIP & INCUBATION CELL

A multidisciplinary body promoting entrepreneurship in law schools

Prof. Queeny Pradhan Dean, USLLS

Faculty Coordinators

Dr. Anuradha Jha

Dr. Zubair Ahmed Khan

Student Convener **Harmeet Singh** 

#### **BASIC OVERVIEW OF THE CELL**

The concept of combining legal studies with entrepreneurship abilities is scarce and less explored. India is currently going through a 'startup boom', be it e-commerce, health, tech, education, hyper local services etc., startups are sprouting up everywhere. But if we get a chance to compare it with legal and allied services, the prospects are a way lesser.

Nevertheless, there have been some spectacular companies which have changed the way law is practiced and learnt in the country. These startups make the right blend of law with technology, thus allowing the legal field to keep up with changing times. The rise in large corporate hubs, small and midsized businesses has led the legal system to be a core aspect for any business to sustain in a fair manner.

Unlike other courses like engineering, management etc., law or legal institution are still ignorant to strengthen their students to inculcate the idea of startups during their college life.

It's a common parlance to have an incubation center among academic institutions to help the students to invest their young minds in new and upcoming business ideas.

Legal entrepreneurship is an inherently multidisciplinary exercise that moves beyond the classical lawyers perceived boundaries. Legal entrepreneurships are thus best viewed as the process of achieving a distinctive, sustainable position in the economic market by the deliberate and innovative exploitation of one or more legal flexibilities.

Legal entrepreneurs add value to the firm by managing legal transaction costs.

Legal entrepreneurs, like classical entrepreneurs, are defined by uncertainty and innovativeness. They must be capable of cross-cultural lawyering, working effectively in teams, and managing risk well. An entrepreneurship cell is an important branch in any educational institution today.

The Legal Entrepreneurship & Incubation Cell of USLLS will perform the following important roles:

Firstly, it shall act as a think tank to devise new ways to amalgamate legal education with entrepreneurial training.

Secondly, it shall ensure that the ways devised by it are implemented effectively so as to produce the desired result.

Thirdly, it shall ensure smooth introduction of entrepreneurial education into the law school curriculum and make appropriate strategy for the same. The strategy shall be revised from time to time.

Fourthly, the cell shall fill the gap between planning and implementation of the entrepreneurial training of law students.

#### INSTRUMENTS OF ENTREPRENEURIAL TRAINING

Given below is the list (non-exhaustive) of instruments that the cell shall employ to fulfill the aforementioned responsibilities:

## **Seminars/Webinars**

Entrepreneurial skills are, till date, not seen as an important component of legal education. There is little awareness among the legal education industry, including academicians, existing students and aspiring students. The cell shall organize seminars/webinars for law students in order to enlighten them about the importance of learning entrepreneurial skills along with core legal subjects. It shall involve addresses by members of legal profession who have taken innovative steps in their legal careers from entrepreneurship point of view. The cell also develop scholarly literature in handbook booklets, edited book and pamphlets for social outreach for common mass legal literacy for doing business.

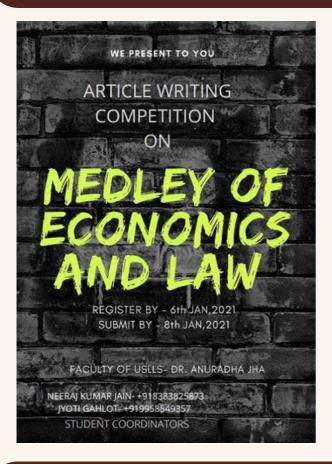
## **Learning Outcome**

The students will able to -

- 1. Preparing student for start-ups lawyer
- 2. Familiarizing regulatory bodies
- 3. Establishing and financing business from legal perspective
- 4. Capacity building programmes for Dispute Resolution
- 5. Training for Legal Entity formation
- 6. Exposure to technical & practical issues related to IP Law, FDI, Tax Law, Competition Law, Real Estate Law, Banking Law, etc.
- 7. Risk Mitigation and Corporate Governance

#### A LOOK AT SOME PAST EVENTS AND PROJECTS

# Article Writing Competition on Medley of Economics and Law on 8th January, 2021



The competition was conducted in order to spread awareness about importance possessed by Economics and Law in contemporary times.

The Competition saw active participation from students and scholars.

- 4 Themes of contemporary significance were given to the participants -
  - 1. RISING NPAs IN INDIA: A CRITICAL ANALYSIS OF SARFAESI ACT
- 2. THE SEBI AND IBC RIFT: DO THE LAWS NEED REFORMS?
- 3. INDIAN FDI POLICY CHANGE 2020: SHOULD IT BE A FLEETING OR PERPETUAL ONE?
- 4. RBI AND AUTONOMOUS DISHARMONY

## ECOQUEST '21 on 9th January, 2021



The Law Department of GGSIPU, in collaboration with De Lex Doctorum, organized the quiz competition with an objective to encourage law students to remain updated with the know how of the inter-disciplinary principles of Economics.

Under the guidance of Dr. Anuradha Jha Ma'am, the quiz was held on 9th January, 2021 and saw a hearty participation from the students.

It is imperative that the young students of new India understand the significance of interdisciplinary knowledge. Such knowledge opens up non-traditional career opportunities for students in turn solving the needs of society yet unaddressed.

## Webinar on Legal Entrepreneurship in New India on 28th July, 2021



The webinar had 360 participants, both through Zoom and YouTube. Dr. Paval Duggal highlighted the need for regulatory mechanisms to support the growth of electronic commerce and discussed the importance of entrepreneurship for sustainability. He also addressed the challenges of cyber law in the digital age and the need for understanding technologies like AI, Internet of Things, and blockchain. Dr. Meenal Sharma Jagtap emphasized transparency, efficiency, and experimentation in legal entrepreneurship, along with the acquisition of modern technology and data management skills. Mr. Tanuj Kalia shared his personal success story with Lawctopus, emphasizing the competition and challenges faced by startups. The event was considered a success and a step towards adapting to the changing landscape of the legal field.

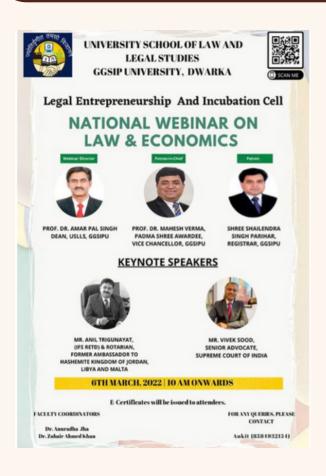
## AlumniTalk by LEIC: In Conversation with Rohan Shridhar & Ashish Bhardwaj on 2nd October, 2021



This event was a candid conversation with two of the esteemed alumni of Guru Gobind Singh Indraprastha University where they reflect on their journeys this far and share their experiences. We talk about Entrepreneurship, MBA after law, foreign LLM and many more topics in the course of the conversation. This session graces the esteemed presence of Mr. Rohan Shridhar, Co-Founder of Terra Economics and Analytics Lab (TEAL) & Mr. Ashish Bhardwaj, Business Legal Partner at Searce on 2nd October 2021.

The event was attended by 80+ students of GGSIPU and was an insightful and entertaining one.

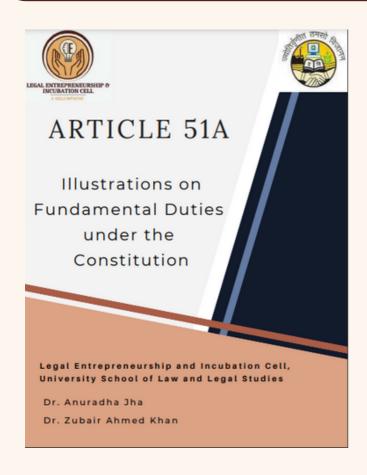
## National Webinar on Law & Economics on 6th March, 2022



The objective of the webinar is to bring together various stakeholders of the subjects including both academia and practitioners at a platform to facilitate thorough discussion on the interdisciplinary fields of law & economics. The webinar expects a diverse and holistic presentation covering a range of contemporary topics such as entrepreneurship, digital property rights, climate change regulation and so.

The Keynote Speakers for the event were Rtn. Mr. Anil Trigunayat, Former Ambassador, IFS (Retd.) and Mr. Vivek Sood, Senior Advocate, Supreme Court of India

## Illustrations on Fundamental Duties under the Constitution



A picture speaks a thousand words. Keeping that in mind and the power of cartoons to convey a message, the Cell decided to go ahead with this project. Cartoons bring in advantages such as easy retention, and ease of understanding for layman and children who do not know the legal jargon.

Children would take more interest in learning when they see cartoons.

Distributing this booklet in schools can certainly help teach children the importance of fundamental duties and they can then share the information with their parents and guardians.

## Labour हक



Labour Haq is an app developed by Harmeet Singh, student coordinator at LEIC under the ageis of faculty co-ordinators Dr. Anuradha Jha and Dr. Zubair Ahmed Khan and the guidance of Dean, USLLS. The app's ambit begins from simplifying the labour codes with special significance on the wages code of 2019 to making baby steps to the uprising movement of ODR. This app is currently available in two languages Hindi and English. It is curated with a view to bridge the gap between labour codes existing and they being of help to its stakeholders by making the code easy to understand for someone being a daily wages workers to any employee who can get exploited at their workplace from a salary point of view.

One of the major hurdles that have been faced by nearly every judicial system on this living rock, is the drought of legal awareness among the masses of the state. A majority of the population is either unaware of the law or the consultation fees for the filing process to the respective state authorities are a big toll on their livelihood budget. This colloquially means that their inability to interpret laws from the bare acts, leads to situations where they sometimes don't even know the fact that they're being exploited or not. Such could be the state of affairs with the Labour Codes, 2019 coming into force soon. There would be a plethora of instances where just to know whether one is being exploited or not at workplace, an employee would be sacrificing his/her/their whole week's wage to pay the consultation fee of a lawyer. Apart from this, the fee for filing sometimes exceeds their monthly wage. Such is the state of affairs, wherein any usual employee has to decide whether seek justice or make the ends of one's household meet. This is where Labour Hag wants to fill the void of awareness by providing such employees answers to their queries, colloquially what they need to know from the whole labour code in the form of simple

questions and answers.

App link: https://play.google.com/store/apps/details? id=com.gmail.harmeetsinghstmarks.labourhaq

App promo: https://drive.google.com/file/d/1reqiew7HrJthQJ6uJa325k 2GihODePwM/view?usp=sharing

App video link: <a href="https://drive.google.com/file/d/1Q8jlzhMkDz">https://drive.google.com/file/d/1Q8jlzhMkDz</a>
<a href="https://drive.google.com/file/d/1Q8jlzhMkDz">ndpKUB3WieyzhUsoqQWm9B/view?usp=shari ng</a>

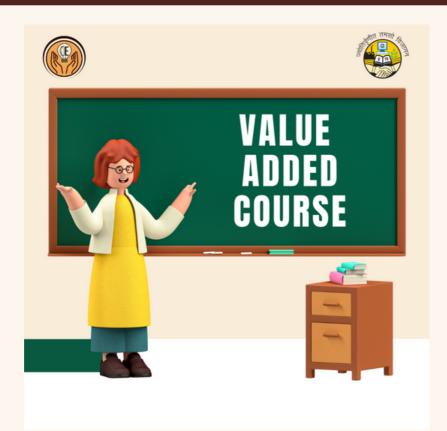
## Summer internship themed around RTI and storyboarding



The Summer internship 2023 conducted by LEIC from 1-31 August 2023. Continuing to the glory from the previous year, our internship committee received over 350+ applications from students pursuing or who pursed their alma matter from a few of the most prestigious universities in the domain of law, management, architecture and more with the likes of some prestigious National Law Universities and more.

Believing that innovation is the key to success, we tried to empower law students to innovate methods to drive through the cut-throat competition in the legal industry and become legal entrepreneurs. The internship programme focused on qualitative research and academic enhancement based on content writing as well as field research wherever it was required. The interns were given the opportunity to solve some of the pressing policy-related issues through research, thus refining their problem-solving skills. The interns selected were primarily given training for the first days of the internship in order to make them equip in terms of skills and familiarity for the tasks that they would be alloted. This included providing them with premium access to storyboarding tools like Pixton.

## Value-added Course by Legal Entrepreneurship & Incubation cell



The Value-Added-Course organised by the Legal Entrepreneurship and Incubation Cell(LEIC), under the aegis of University School of Law and Legal Studies, at Guru Gobind Singh Indraprastha University. spanned from 6th-12th August, 2023. The entire course was meticulously crafted to delve into the intricacies of the Right to Information (RTI) and the captivating realm of storyboarding. The core values on which this course derives its inscription from can be very well understood from the fees this course took i.e.

Course fees: Your will and commitment towards the course.

Participants not only acquired profound knowledge but via the practical training on various aspects of RTI, they also honed pragmatic skills which through which they can actually file RTIs in true interest of Justice.

As per the schedule post the opening ceremony, there were comprehensive lectures series on RTI on Day-2 and Day-3 conducted by Mr. Mohit Tanwar, ex. Practising Advocate at the Hon'ble High Court of Delhi which gave the participants an in-depth view over various aspects of RTI. Post this, there was a session around hands-on practical training over some vital aspects of RTI conducted by Mr. Harmeet Singh who has had practical experience over filing RTIs in the rightest interest of justice on Day-4.

Then, came the turn of honing the presentation skills of the participants via storyboarding and came in a series of tutorials in the live-session that elucidated over various aspects of storyboarding and lectures over how can one actually storyboard using various softwares available in the market.

The course had a pan-India participation with there being participants purusing bachelors, especializing via masters to a few even pursing their PhD in law and various other degree programs being a part of this course. Apart from this, a few working professionals also joined the course in order to hone their presentation skills and develop their overall knowledge in RTI.

## Cell Orientation 2023 and launch of Verdict Vault



The 11th of October 2023 marked a significant day for the aspiring law students at our esteemed institution as the "Legal Entrepreneurship & Incubation Cell (LEIC)" organized an orientation session to introduce the concept of entrepreneurship and unveil the launch and an exciting collaboration with an innovative Ed-tech startup, Verdict Vault.

Verdict Vault, a brainchild of USLLS alumni and current students, is an innovation that sets out to be more than a mere academic tool. It is a comprehensive legal education platform that transcends traditional boundaries and empowers students to take charge of their learning. The platform, designed to supplement legal education, not only provides extensive notes and case studies but also encompasses five unique tracks, each designed to cater to specific aspects of legal education. It aims to provide a holistic and interactive legal education experience to every law student.

LEIC, via its faculty coordinators Dr. Anuradha Jha and Dr. Zubair Ahmed Khan, tends to assist Verdict Vault in the capacity of a mentor with their experience and expertise in the field of law.

Post the launch event, student coordinators for the the summer internship program organized by LEIC in August were honoured and felicitated by Mr. Mohit Tanwar. Their dedication and hard work were celebrated, motivating others to participate in such enriching programs in the future. Post the felicitation, was time for a Q&A session with the audience in congruence to the working of LEIC eventually leading to the conclusion of the event. marking an end towards this grand event

# ROAD MAP OF THE LEGAL ENTREPRENEURSHIP INCUBATION CELL, USLLS

- 1. Webinar on Law and Economics Its interdisciplinary approach
- 2. IPR and Innovation related Workshops for law students and learners of other disciplines
- 3. Economians (Just a minute competition)
- 4. Ecoquest Essay writing competition
- 5. Business Plan E-Competition (for exploring starts up in legal field)
- 6. Mentorship and Entrepreneurship Training Certification Course Program for beginners.
- 7. A Present your Startup Idea Competition Individuals and teams present a viable startup idea and pitch it to a panel of judges.
- 8. A Startup Idea Portal Simple open google form where people submit their Startup Idea, Describe it. We can connect with those whose ideas are best each month.
- 9. An Advisory Board We bring in people from entrepreneurship (Startup founders, Investors, Professors) to be part of our Advisory Board. Then when our students form a good startup, we set up their meeting with the relevant person on the board to advise them.
- 10. Knowledge Base on Social Media To educate students about Do's and Don'ts of entrepreneurship, our social media team will post tips and tricks on our pages.
- 11. Hosting industry experts, Professors, Government representatives, research scholars, to hold case study presentations, storytelling by panelists, Round table discussions deliberations.

## **GET IN TOUCH WITH US**

LEIC Facebook Page https://www.facebook.com/LEIC2021

LEIC Instagram Page https://www.instagram.com/leic\_uslls/

Faculty Coordinators
Dr. Anuradha Jha - +91 98108 31104
Dr. Zubair Ahmed Khan - +91 98911
89224

Student Convener Harmeet Singh - +91 73033 35923

Address - GGSIPU, Golf Course Rd, Sector 16 C, Dwarka, Delhi, 110078